

# Programme

**Monday 27<sup>th</sup> March 2017**

<b>09:00</b>	<b>Registration and refreshments</b>	
<b>10:00</b>	Welcome	<b>Professor Saul Becker</b> Head of the College of Social Sciences, University of Birmingham
<b>10:15</b>	<b>Introduction to trust-building</b> An overview of the role of trust in International Relations, using a number of key historical and contemporary case studies.	<b>Professor Nicholas J Wheeler</b> Director, Institute for Conflict Cooperation and Security
<b>12:00</b>	Lunch	
<b>13:00</b>	<b>Emotional decision-making in crisis and conflict</b> Examining how emotions facilitate information searching, promote civic engagement, stimulate fight and flight responses, determine policy preferences, and provoke engagement or disengagement with members of in-groups and outgroups. Participants will engage with the concepts of emotion appraisal and regulation, and apply these insights to understanding the role of emotions in crises and conflicts.	<b>Dr Tereza Capelos</b> University of Birmingham
<b>14:30</b>	Coffee	
<b>14:45</b>	<b>Dialogue across cultures</b> Because most scholarship on diplomacy and negotiation is written by Americans about Americans, there is often an assumption that all international dialogue is the same, and that negotiation in particular follows a universal pattern towards either agreement or stalemate. By contrast this session explores the influence of culture on diplomacy. Drawing largely on the work of Raymond Cohn, it explores how mis-communication can occur through cultural dissonance, demonstrating the importance of learning foreign cultures as well as foreign languages.	<b>Professor David H Dunn</b> University of Birmingham
<b>16:30</b>	Reflections and discussion	<b>Dr Tereza Capelos</b> Programme Convenor
<b>17:00</b>	Drinks reception	
<b>18:00</b>	Close	

**Tuesday 28<sup>th</sup> March 2017**

<b>09:00</b>	<b>Refreshments</b>	
<b>09:30</b>	<b>Communication Skills and Mediation Training</b> Putting theory into practice with two days of dedicated mediation training. Participants will take part in role plays and mediation exercises drawn from real life examples of conflict situations. Short exercises are based on community conflicts from Nigeria and South Sudan, with a longer simulation based on a situation in Myanmar.	<b>Joan McGregor</b> Independent Conflict Transformation Consultant
<b>17:30</b>	Close	

## Wednesday 29<sup>th</sup> March 2017

<b>09:00</b>	<b>Refreshments</b>	
<b>09:30</b>	<b>Communication Skills and Mediation Training (cont'd)</b>	<b>Joan McGregor</b> Independent Conflict Transformation Consultant
<b>17:30</b>	Coffee	
<b>18:00</b>	<b>Keynote Lecture: What is diplomacy, and why?</b> The keynote will address the nature of diplomacy, its development, its variation under pressure of crisis, and its underpinning by political and negotiating skills. Alan Charlton will give examples from his experience as a British diplomat. He will argue that in the world of today and tomorrow with vast possibilities for the computer collection and analysis of information, inter-personal diplomacy will remain key to achieving goals in the conduct of international relations.	<b>Alan Charlton CMG CVO</b> Former UK Ambassador to Brazil
<b>19:30</b>	Drinks reception	
<b>20:30</b>	Close	

## Thursday 30<sup>th</sup> March 2017

<b>09:00</b>	<b>Refreshments</b>	
<b>09:30</b>	Reflections and discussion	<b>Professor Nicholas Wheeler</b> Director, ICCS
<b>10:00</b>	<b>When there is no trust (yet): the role of guarantees in mediation</b> While it is generally acknowledged that trust is a critical component in sustaining mediation processes and their outcomes, it is not always present at the beginning nor can it always be established quickly. In such cases, mediators need to think creatively about how to build confidence between negotiators as a first step towards trust and how guarantees of the mediation process or its outcomes can bridge gaps in trust. Drawing on his practical mediation support experience, Stefan Wolff will introduce participants to the notion of guarantees in conflict settlements and settlement negotiations and how to operationalise them as part of designing negotiation processes and conflict settlements.	<b>Professor Stefan Wolff</b> University of Birmingham
<b>11:30</b>	Coffee	
<b>11:45</b>	<b>The role of empathy in mediation</b> What are the theoretical and practical challenges to developing empathy in deeply adversarial contexts? Examples drawn from recent work in Israel and Palestine.	<b>Dr Naomi Head</b> University of Glasgow
<b>13:15</b>	Lunch	
<b>14:15</b>	<b>The Future of Hebron</b> A one and a half day simulation game exploring the deteriorating relations in Hebron. Participants will assume different roles across the divide in order to negotiate a complex set of agreements involving land rights, security frameworks, and border controls.	<b>Harvard Role Play</b>
<b>17:30</b>	Close	

## Friday 31<sup>st</sup> March 2017

<b>08:30</b>	<b>Refreshments</b>	
<b>09:00</b>	<b>The Future of Hebron</b> Negotiation simulation(cont'd)	<b>Harvard Role Play</b>
<b>12:00</b>	Working lunch	
<b>15:00</b>	Simulation debrief	<b>Dr Naomi Head</b> University of Glasgow
<b>16:00</b>	Coffee	
<b>16:15</b>	Reflections and discussion	<b>Professor Nicholas J Wheeler</b> Director, Institute for Conflict, Cooperation and Security
<b>17:00</b>	Presentations and official photographs	
<b>18:00</b>	Close	